Agencies and Organizations Assisting Farmers

MAINE DEPARTMENT OF AGRICULTURE, FOOD AND RURAL RESOURCES

28 State House Station, Augusta, ME 04333 **207-287-3871**

"get real. get maine!"

a promotional branding campaign, to increase public awareness of Maine products, **Division of Market and Production Development**, **287-3491**

Farmland Protection Program, 287-7520

Ag Business Planning Assistance

- Farms for the Future, administered jointly with Coastal Enterprises Inc., provides farmers grants to develop and implement business plans. **Dept. 287-7520** and **287-7620**. **CEI 772-5356**
- **NxLevel Business Planning**, coordinated by NRCS Heart of Maine Resource Conservation and Development Council, 368-4433
- Food and Farms Resource Guide—Handbook for Maine Agricultural Businesses provides farmers information on various agricultural subjects and programs, 287-3491

Ag Business Loans and Grants

- · Agricultural Marketing Loan Fund
- Potato Marketing Improvement Fund
- Agricultural Development Grant
- Agricultural Technical Assistance Grant Program
- Agricultural Water Source Development Cost Share Program

MAINE FARM BUREAU

A non-governmental, voluntary organization whose mission it is to analyze economic

and public problems surrounding agriculture in Maine. Augusta, **622-4111**

MAINE FARM CREDIT

Specializes in lending to Maine's agricultural, fishing and forest products industries. Aroostook Regional Office, Presque Isle, **764-6431**; or Southern Regional Office, Auburn, **784-0193**

Web Links

United States Department of Agriculture www.usda.gov

USDA Natural Resource Conservation Service (NRCS)

www.nrcs.usda.gov

Maine Department of Agriculture, Food and Rural Resources

www.maine.gov/argiculture/

"get real. get maine!"

www.getrealmaine.com

Maine State Web Portal www.maine.gov

Maine Food and Farms Resource

www.getrealmaine.com/ connect/

MAINE FARMLAND TRUST

A membership-based, non-profit organization working in the public's interest to protect Maine's precious farmland resources. Bucksport, **469-6465**

MAINE FARMLINK

A farm transfer program that connects farmers seeking farmland with retiring Maine farmers and farm owners who wish to see their agricultural lands remain active. Currently there are 35 prospective sellers and 67 prospective buyers statewide with 21 prospects in Lincoln County. Freedom, **382-3255**

MAINE ORGANIC FARMERS AND GARDENERS ASSOCIATION

Developed from a loose affiliation of farmers and gardeners committed to growing healthy, chemical free food, to an internationally recognized advocate for food production that enhances and protects the ecological as well as economic vitality of rural communities. Unity, **568-4142**

MAINE WOMEN'S AGRICULTURAL NETWORK

A collaborative effort of farmers, agriculture and related non-profit, for profit and governmental agencies seeking to help women and other underserved individuals find the skills necessary to begin or continue farming profitably. Lisbon Falls, **800-287-1458**

SOIL AND WATER CONSERVATION DISTRICT

Assists farmers, landowners and communities with conserving and protecting natural resources. Each District works in partnership with the USDA Natural Resource Conservation Service (NRCS), USDA Farm Service

Agency and other federal, state and local agencies, including the NRCS-Resource Conservation and Development Council. Warren, 273-2005.

UNIVERSITY OF MAINE COOPERATIVE EXTENSION

A major educational outreach program of the University of Maine with offices statewide. Waldoboro, **800-244-2104** or statewide **800-287-0274**

References

USDA Natural Resources
Conservation Service
USDA National Agricultural
Statistics Service
USDA Farm Service Agency
Maine Revenue Service





2003-2004 COUNTY PROFILE OF MAINE AGRICULTURAL ENTERPRISES

Maine's agricultural future is inextricably linked to its ability to continue to build strong, long-lasting connections between farmers and the communities they serve. To help all citizens better understand how agriculture is connected to every aspect of life in Maine, this county profile provides citizens, community planners and natural resource conservation groups important facts about farmers, farm-land and agricultural enterprises in Lincoln County.

Farmers in Lincoln County		1974	1978	1982	1992	1997
	Farming as Principal Occupation	99	92	100	91	103
	Male Operators (N)	NA	184	220	167	165
	Female Operators (N)	NA	25	20	35	45
	Average Age	54	49	49	53	54

*USDA/Dept. of Commerce, Agriculture Census 1974-1997

Statewide, farming has a unique connection to the history of Maine. Farmers are stewards of the land; well-managed farmland protects natural resources and creates beautiful open space. Many of Maine's first settlers were farmers whose fields, farmhouses and barns shaped Maine's historic landscape. Today, Maine's agricultural producers and processors annually contribute over 1.2 *billion* dollars to Maine's economy and employ 65,000 Maine people!

ounty Farmland	1974	1978	1982	1992	1997
Number of Farms	156	209	240	202	210
Total Acres (A)	29,210	30,488	32,318	24,350	25,920
Average Farm Size (A)	187	146	135	121	123
Total Cropland (A)	10,595	11,210	11,748	10,187	11,010
Total Pasture (A)	NA	4,164	4,608	3,550	6,147
Total Orchard (A)	71	133	106	86	117
Total Berry (A)	702	508	424	598	380
Total Hay (A)	6,063	6,867	7,166	6,362	6,409
Total Woodland (A)	15,303	16,932	17,718	11,487	11,949

*USDA/Dept. of Commerce, Agriculture Census 1974-1997

Land in farms increased 6 percent from 24,350 acres in 1992 to 25,920 acres in 1997. The number of full time farms increased 13 percent from 91 farms in 1992 to 103 farms in 1997.

Unique to Lincoln County

- There are 10 granges in the county. **County Grange**, George Cole. Master. 563-3448.
- County Chapter **Maine Farm Bureau**, President, Gary Baldducci, Edgecomb, 882-9493
- Homegrown & Homemade in Lincoln County a map of farms and farmstands, sponsored by Coastal Enterprises, Inc., Morris Farm Trust and the Maine Department of Agriculture. Food and Rural Resources.
- Land Trust Organizations
- Boothbay Region Land Trust (founded 1980) 633-4818; Coastal Mountains Land Trust (1986) 236-7091: Damariscotta Lake Watershed Association (1966) 549-3836; Damariscotta River *Association* (1973) 563-1393; *Friends* of Merrymeeting Bay (1975) 666-3372; Medomak Valley Land Trust (1991) 832-5570: Sheepscot Valley Conservation Trust (1970) 586-5616
- The State Historic Preservation Office (287-2132) and Maine Preservation (775-7737) will have information regarding the county's agriculturally related places of historic and cultural significance.

Farmland Protected in Lincoln County

PERMANENTLY PROTECTED

- 137 acres (1 farm) protected by the Land for Maine's Future Program & the USDA Farm and Ranchland Protection Program.
- 376 acres (4 farms) have been protected by 3 nonprofit organizations

TEMPORARILY PROTECTED

Maine Dept. of Agriculture

• 425 acres protected through Farms for the Future (5 years)

USDA Farm Service Agency

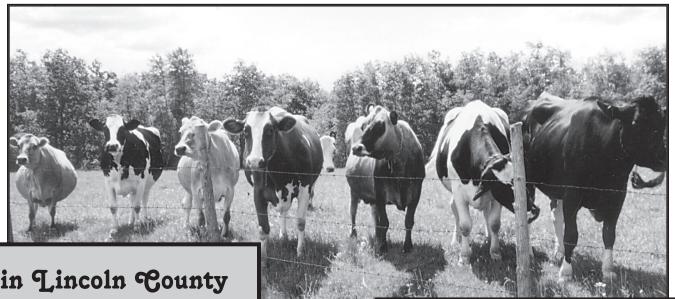
• 83.35 acres protected through Debt for Nature (50 years)

Enrolled in Farm and Open Space Tax Program

- 4,583 acres farmland in 2002 1,802 acres cropland plus 2.781 acres woodland
- 2,444 acres open space in 2001

Enrolled in Tree Growth Tax Program

• 33,002 acres in 2001



Prime Soils in Lincoln County

PRIME FARMLAND

The U.S. Department of Agriculture defines prime farmland as the land that is best suited to producing food, feed, forage, fiber and oilseed crops. It has the soil quality, growing season, and moisture supply needed to produce a sustained high yield of crops while using acceptable farming methods. Prime Farmland produces the highest yields and requires minimal amounts of energy and economic resources, and farming it results in the least damage to the environment. Prime Farmland is a limited strategic resource. No more of it is being created.

23,320 acres (estimated)

SOILS OF STATEWIDE IMPORTANCE

This is land, in addition to prime and unique farmlands, that is of statewide significance for the production of food, feed, fiber, forage, and oilseed crops. Criteria for defining and delineating this land are to be determined by the USDA Natural Resources Conservation Service. Generally, additional farmlands of statewide importance include those that are nearly prime farmland and that economically produce a high yield as prime farmlands if conditions are favorable.

60,280 acres (estimated)

Annual Statewide Events and Programs in 2003

Maine Maple Sunday (4th Sunday in March) 4 farms opened their sugarhouses.

Open Farm Day (4th Sunday in July) 9 farms welcomed the public onto their farms.

Maine Menus Month (October) 7 restaurants made special efforts to feature Maine grown, raised or harvested ingredients on their menus.

Great Maine Apple Day (November) many farms celebrated Maine's apple harvest.

Maine Senior FarmShare assisted 9 farmers with providing locally grown produce to 189 low-income seniors.

Statewide, 185 farmers benefited from nearly \$900,000 in sales and additional seniors received fresh produce through food pantries and community meal sites.



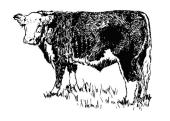
- 22 Farmstands/Nurseries/Greenhouses open to the public
- 3 Farmers' Markets serving multiple communities
- 4 Community Supported Agriculture (CSA) Farms contract directly with their customers who pay a fixed price in advance for fresh produce throughout the season.
- 2 Farms offer Pick-Your-Own fruits and vegetables
- 19 Farms offer special on-farm events and activities such as pumpkin hunts, animal viewing, hayrides and school programs.

* Some farms may be counted in multiple categories. Not all farm activities and retail services are listed here.



The average per farm market value of agricultural products sold increased 28 percent from \$23,489 in 1992 to \$30,140 in 1997. Statewide market research in 2002 showed that 89 percent surveyed believe that buying locally grown food strengthens Maine's economy.





Lincoln County Agricultural Sales 1974 1978 1982 1992 1997 All crops \$639,000 \$716,000 \$781,000 \$1,964,000 \$2,270,000 Livestock/poultry and \$5,713,000 \$3,422,000 \$3,723,000 \$2,781,000 \$4,059,000

products Nursery and greenhouse \$88,000 \$220,000 \$158,000 \$699,000 \$808,000 products \$187,000 \$295,000 \$782,000 \$582,000 Fruits, nuts and berries \$181,000

*USDA/Dept. of Commerce, Agriculture Census 1974-1997